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CENTRAL INTELLIGENCE AGENCY

REPORT

INFORMATION REPORT

CD NO

40
50X1-HUM

COUNTRY Yugoslavia

~~CONFIDENTIAL~~

DATE DISTR. 26 January 1952

SUBJECT 1. Yugoslav Import-Export Firms
2. Regulations Regarding Foreign and Domestic Trade

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1. The following are a list of Yugoslav import-export firms on the federal and republic levels:

a. Federal Firms

Agroprodukt	13 Pariska, Belgrade
Belje	60 Marsala Tita, Belgrade
Brodoimpeks	4 Trg Bratstva i Jedinstva, Belgrade
Centroprom	10 Mose Pijade, Belgrade
Centrotekstil	9 Ulica 7 Julia, Belgrade
Centralna Direkcija Za Crnu Metalurgiju FNRJ	11 Dobrinjska, Belgrade
Centralna Direkcija Za Masinogradnju FNRJ	41 Vojvode Misica, Belgrade
Glavna Direkcija Jugoslovenskog Aerotransporta	1 Bircaninova, Belgrade
Hempro	35 Jovanova, Belgrade
Hromos	27 Toplicin Venac, Belgrade
Institut Za Ispitivanje Strukture Materije Pri Predsedstvu Vlade FNRJ	60 Kneza Milosa, Belgrade
Interexport	13 Pariska, Belgrade
Investimport	5 Terazije, Belgrade
Jugoauto	16 Vojvode Dragomira, Belgrade

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Jugodrvr	20 Vasina, Belgrade
Jugoelektro	33 Knez Mihajlova, Belgrade
Jugofilatelija	2 Palmoticeva, Belgrade
Jugofolklor	5 Terazije, Belgrade
Jugoimport	23 Marsala Tita, Belgrade
Jugoinspekt	26 Dositejeva, Belgrade
Jugolek	9 Pariska, Belgrade
Jugometal	7 Dositejeva, Belgrade
Jugonafta	40 Knez Mihajlova, Belgrade
Jugoslavija Film	19 Knez Mihajlova, Belgrade
Jugoslevenska Knjiga	23 Marsala Tita, Belgrade
J. osport	7 Dragoslava Jovanovica, Belgrade
Jugotehna	5 Terazije, Belgrade
Ministarstvo Zeleznica	5 Nemanjina, Belgrade
Preduzece Za Nabavku Ptt Materijala	2 Palmoticeva, Belgrade
Rudarsko Nabavno Prodajno Preduzece	6 Vuka Karadzica, Belgrade
Tehnopromet	6 Nusiceva, Belgrade
Termoelektro	6 Ruska, Belgrade

b. Firms of the Republic of Serbia

Auto Srbija	2 Zeleni Venac, Belgrade
Elektrovod	8 Dubrovacka, Belgrade
Generalna Direkcija Hemijske Industrije Nr Srbije	25 Nusiceva, Belgrade
Generalna Direkcija Za Masinogradnju Nrs	10 Dobrinjska, Belgrade
Generalna Direkcija Za Nemetale Nr Srbije	58 Gavril Principa, Belgrade
Generalna Direkcija Za Metale Nrs	14 Palmoticeva, Belgrade
Generalna Direkcija Prehranbene Industrije, Nrs	7 Teslina, Belgrade
Glavna Direkcija Preduzeca Za Promet Zivinom I Perjem	1 a Vele Nigrinova, Belgrade
Glavna Direkcija Za Medicinsko Snabdevanje Nr Srbije	24 Skerliceva, Belgrade
Glavna Direkcija Za Promet Zitarica	14 Sremska, Belgrade
Jugokamomila	24 Sceniceva, Belgrade
Kooperativa	2 Zmaj Jovina, Novi Sad
Kosmet	25 Ul. Crvene Armije, Pristina

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Morava	18 a Vele Nigrinova, Belgrade
Narodna Radinost	43 Terazije, Belgrade
Narodno Vinarstvo i Podrumarstvo	40 Tadeusa Koscuskog, Belgrade
Poljostroj	98 Moskovska, Novi Sad
Rudnik	5 Trg Republike, Belgrade
Seme	13 Djura Djakovica, Zemun
Stokopromet	1 Cika Ljubina, Belgrade
Vetserum	15 Vele Nigrinova, Belgrade
Vocar	52 Knez Mihajlova, Belgrade
29 November	10 Marsala Tita, Belgrade

c. Firms of the Republic of Croatia

Autocentar	21 Gajeva, Zagreb
Biljana	Br. 19, Ul. 8 Maja 1945, Zagreb
Dalmacija Cement	7 Petrinjska, Zagreb
Exportdrvo	4 Strosmajerov trg, Zagreb
Frank Industrija Kovovina	20 Vodovodna, Zagreb
Gavrilovic	30 Nazorova, Petrinja
Istarski Ugljenokopi	Rasa
Istra	40 Setaliste Marsala Tita, Opatija
Jugoriba	8 Trg Republike, Zagreb
Kemikalija	6 Savcicev trg, Zagreb
Koh i Nor	91 Lole Ribara, Zagreb
Merkantile	2 Preobrazenska, Zagreb
Merkur	14 Marticeva, Zagreb
Metalprodukt	14 Mihanoviceva, Zagreb
Narodne Rukotvorine	38 Ilica, Zagreb
Ris	Stenjevec, Zagreb
Tvornica Dugmeta	160 Savska cesta, Zagreb
Tvornica Papira	32 Otokar Kersovani, Rijeka
Vajda Export	21 Kraseva, Zagreb
Vinoprodukt	11 Bozidara Adzije, Zagreb
Voce	2 Praska, Zagreb

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d. Firms of the Republic of Slovenia

Chemo	33 Parmova, Ljubljana
Dom	24 Mestni trg, Ljubljana
Gosad	4 Frečna, Ljubljana
Hmežad	Zalec
Industrija Usnja	Vrhnika
Montazno Podjetje Za Hidroelektrarne	Maribor
Slovenija Avto	21 Frankopanska, Ljubljana
Slovenija Export	6 Cankarjeva, Ljubljana
Slovenija Les	4 Bethovnova, Ljubljana
Slovenija Sadje	4 Novi trg, Ljubljana
Slovenija Vino	11 Frankopanska, Ljubljana
Sesir - Tovarna Klobukov	2 Spod trg, Skofja Loka
Tovarna Emajlirane Posode	26 Delavska, Celje
Tovarna Kleja	50 Smartinska, Ljubljana
Tovarna Kos in Srpov	Sv. Lovrenc na Pohorju
Tovarna Kovčkov in Usnjenih Izdelkov	30 Kolodvorska, Domzale

e. Firms of the Republic of Bosnia and Herzegovina

Bosna	25 Jugoslovenske Armije, Sarajevo
Bosna Auto	32 Titova, Sarajevo
Bosnaplod	33 Marsala Tita, Sarajevo
Elektronabavka	1 Gundulićeva, Sarajevo
Export-Import. BiH	41 Čemerlina, Sarajevo
Generalna Direkcija Hemiske Industrije Nr BiH	3 Brankova, Sarajevo
Generalna Direkcija Za Tekstil, Kozu i Obucu Nr BiH	8 Maksima Gorkog, Sarajevo
Sarajevo	14 Jugoslovenske Armije, Sarajevo
Sipad	12 Waltera Perica, Sarajevo
Sumaprodukt	28 Obala, Sarajevo

f. Firms of the Republic of Macedonia

Generalna Direkcija Hemiske Industrije Nr Makedonije	93 Trg Marsala Tita, Skoplje
Generalna Direkcija Drvne Industrije Nrm	6 Lole Ribara, Skoplje
Generalna Direkcija Industrije Duvana Nrm	125 Ul. 11 Oktobra, Skoplje
Generalna Direkcija Prehranbene Industrije Nrm	9 Kej 13 Novembra, Skoplje

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Generalna Direkcija Za Kozu i
Tekstil Nrm 18 trg Marsala Tita, Skoplje

Generalna Direkcija Za Nemetale Nrm 219 Ulica Br. 21, Skoplje

Izlozbeni Magazin 37 Marsala Tita, Skoplje

Stokopromet 16 Ilindenska, Skoplje

Varadar 95 Koco Racin, Skoplje

g. Firms of the Republic of Macedonia

Durmitor 2 Kucni Pazar, Titograd

Generalna Direkcija Hemiske
Industrije Nr Crne Gore

2. The Adriatic Shipping Agency (Jadranska Pomorska Agencija) at Rijeka is the acting agent for all ships, without distinction of nationality or classification, which are located at Yugoslav ports. It supplies steamships and motor sail boats with fuel and other supplies, and is the charter agent for vessels of the Adriatic Steamship Lines. The cable address for all its offices is JADROAGENT. Branch offices are located in the following cities:

a. Rijeka	Telephone 25-65
b. Rasa	Telephone 1
c. Pulj	Telephone 174
d. Zadar	Telephone 14
e. Sibenik	Telephone 291
f. Split	Telephone 32-50
g. Kardeljevo	Telephone 17
h. Dubrovnik-2	Telephone 576
i. Zelenika	Telephone 409

3. The Main Directorate for Slovene Agricultural Estates¹ is located in Ljubljana, at Prijateljeva Street. Government estates are located in the following localities:

- Government Estates of Kocevje, with directorates in Kocevje, Stara Cerkev and Ormoznjica;
- Government Estates of Novo Mesto, with directorates in Apace, Rakican (Murska Sobota) and Beltinci;
- Government Estates of Radgona, with directorates in Jeruzalem (Ivanjkovci) Perke (Limbus), Plac-Svecina (Zg. Kungota), Podlehnik, and Zavre;
- Government Estate of Race;
- Government Estate of Merenberg (Maribor); and
- Government Estate of Nova Gorica.

4. The Agency for Trade of Industrial Merchandise and Agricultural Products for the Istrian Area (Agencija za promet z industrijskim blagom in kmetijskimi proizvodi za Istrsko okrozje), is located at Ljubljana, Dapcevicav trg 2. 50X1-HUM

The Agency is in charge of supplying and selling industrial articles and agricultural products for firms in Istria. These firms are listed as follows:

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a. Ex Ampelea	Izola
b. Arrigoni	Izola
c. De Langlade	Koper
d. Vino D.D.	Koper
e. Fructus	Koper
f. Stil	Koper
g. Zena	Koper
h. Salvetti	Piran
i. Omi-Veleblagovnica	Koper
j. Prerad D.D.	Portoroz
k. Cement D.D.	Koper
l. Istra-Benz	Koper
m. Okraj. Kmet. Servis	Koper
n. Riviera-Turist Hotel	Piran

5. The Rijeka area abounds in numerous articles which are eagerly sought for on international markets. These include medicinal herbs (laurel, sage, thyme and furze), fruit and vegetables, fresh and preserved fish, anchovies, crabs and oysters, construction and fuel lumber, charcoal, marble, silex powder, cement and wine. All these items and many others can be favorably placed on foreign markets, in exchange for transportation equipment and spare parts, various machinery for completion of and repairs to existing installations, as well as instruments and equipment for peasant farm cooperatives and agricultural estates. These items are all in great demand both in town and village, and at present are not domestically produced in sufficient quantities to meet the need.

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6. Regulations recently promulgated by the Federal Government have allegedly given Yugoslav foreign trade a new momentum, and a greater number of domestic producers are taking interest in exports, in order to obtain foreign exchange so that they may buy the items they need abroad. For some time to come, however, production enterprises in the Rijeka area, as well as farm cooperatives, will not be able to have individual or independent representation on foreign markets for lack of the necessary personnel, and because of insufficient quantities of export merchandise. As a result, the Istra Import-Export agency which is under the jurisdiction of the Directorate for Newly Liberated Areas, with headquarters in Opatija, took on the function of import-export agent for all producers in the Rijeka area on 1 July 1951. Through its agents in [redacted] and through contacts with Yugoslav commercial attaches in the other European countries, this agency reportedly negotiates and established agreements for the producers of the Rijeka area, under much more favorable conditions than they could individually obtain. It also imports all articles which they request, in accordance with their specifications.
7. Offers to the Istra Import-Export by the suppliers will in the future when possible be forwarded before the items have been actually produced (fruits and vegetables for example), since only in this manner will the agents be in a position to negotiate agreements and take care of the necessary formalities within favorable time limits. Heretofore, because of various delays, food items would often spoil, and as a result the sales value would decrease.
8. For its role as agent, the Istra Import-Export agency will receive from the producers the actual expenses plus a minimum margin. The producer in turn will obtain the full amount of foreign currency. This means, 80 per cent for all products excepting agricultural food items, for which they shall receive 50 per cent.
9. A long list of new regulations was published in the early part of August 1951, bearing upon various questions connected with Yugoslav supply and demand. The major question is primarily that of participation by cooperatives, and primarily agricultural cooperatives, in providing food and supplies to the Yugoslav population.

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10. Whereas agricultural or farm cooperatives are currently operating without the right to redemption bonds, and without the obligation of sale at reduced rates, the peasant workers cooperatives abide by other rules. According to a resolution sponsored by Minister-President Mijalko Todorovic of the Federal Council for Agriculture and Forestry, on 12 July 1951, and published on 1 August 1951, peasant workers cooperatives will sell agricultural products on the free market via their own shops, through enterprises for the sale of farm products, or establishments for the mechanization and invested development of cooperative agriculture. When selling their goods in this way, the prices will be free market prices, and the peasant workers cooperatives may obtain redemption bonds amounting to 15 per cent of the net trade indicated on bill. In like manner, when peasant workers cooperatives do not sell their farm products on the free market, but rather to government or social commercial institutions, hotels or vacation establishments, social and health establishments, or to the Yugoslav Army at freely established prices, they obtain the redemption bonds amounting to 15 percent of the net trade indicated on bill.
11. All the above cases involve farming products sold at free prices. However, paragraph 1 of the above-mentioned resolution sponsored by Minister Mijalko Todorovic discussed also planned or established deliveries to the state by peasant cooperatives, such as contracts covering grains, lard, wool, leather and other industrial cultivations. For all such planned or established deliveries, the cooperatives have a right to redemption bonds amounting to 150 per cent of the total value of the goods delivered, in addition to the actual or monetary value established at low fixed prices. In other works, the sale is at low fixed prices, but the redemption bonds amount to 150 per cent. Thus, with selling on the free market, the prices are free, while in planned or established sales to the government the prices are fixed.
12. In the latter part of July 1951, reports in the press stated that in the near future all goods will be sold at free prices, and that there will be no more supplying according to the security or insurance system. Business will allegedly be done on the principle of increased wages equals increase in prices: a pure and free ration between full prices and full purchasing power of the consumer-buyer. Until this change has materialized throughout Yugoslavia, however, the mixed system of fixed and free trade as well as of fixed and free prices will of course be valid.
13. Until the termination of forced or obligatory sales to the Government, there is another order which prevails with regard to trade of bread or grain and grain products. This order was issued by the President of the Federal Council for Trade. According to this order, the free surplus of grain and grain products can be purchased from the producer only by individual consumers, to meet their domestic needs. Individual consumers may not buy grain and grain products for the purpose of resale. This order is intended to prevent speculation and rise in prices. Until such time as an announcement has been made, grain will remain subject to forced sale to the government.

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1. Comment: As of 28 December 1951 the Main Directorate for Slovene Agricultural Estates was liquidated and its functions assumed by the Slovene Council for Agriculture and Forestry.

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